

**PRESS RELEASE**

## **Exotrail and Isar Aerospace sign multiple launch services agreement to break new ground in space mobility**

- Exotrail's spacedrop™ delivery service will use Isar Aerospace's launch vehicle Spectrum on multiple firm launches between 2024 and 2029 to deliver satellites in LEO and GTO orbits
- The combination of both companies' offerings enables tailored services to launch single satellites and satellite constellations at precise, bespoke destinations
- European companies Isar Aerospace and Exotrail partner to break new ground for access to space and in-orbit delivery markets

**Munich, Paris 03 November 2022** – The space mobility operator Exotrail and the European launch services provider Isar Aerospace announced today a multiple launch services agreement. Isar Aerospace's launch vehicle Spectrum will launch Exotrail's spacevan™ vehicle on several firm launches to low Earth (LEO) and geostationary transfer orbits (GTO) from Isar Aerospace's launch sites in Andøya, Norway and CSG, French Guiana, between 2024 and 2029. With the combination of launchpads, Isar Aerospace provides access to all orbits at a high cadence.

With the demand for flexible and cost-efficient access to space continuing to rise, Exotrail and Isar Aerospace have partnered to break new ground in the delivery of satellites. The combination of both service offers enables customers to launch single satellites and satellite constellations and place them in the orbit of their choice driving forward telecommunication, earth observation, space logistics and exploration.

With this agreement, Exotrail extends its manifest to keep on providing competitive solutions and meet the market's growing demand for precise satellite delivery in Low Earth Orbit (LEO), with specific orbital planes, inclinations and altitudes, as well as further to the geostationary orbit (GEO). Doing so, the company keeps on building up its spacedrop™ manifest for the years to come, with a stable financial framework and without compromising service flexibility. The spacevan™ vehicles will embark on the Spectrum launcher, with the possibility to fly from Isar Aerospace's two launch facilities: the Norway-based launchpad in Andøya, as well as from the European spaceport CSG (Centre Spatial Guyanais) in French Guiana.

Exotrail's tailored spacedrop™ service allows satellite operators to get their spacecrafts into their bespoke operational orbits. Exotrail offers an integrated service by procuring access to space, integrating customers' satellites onto the spacevan™ platform and performing the required operations in orbit. Contrary to other solutions in the market, Exotrail's spacevan™ uses space-proven electric propulsion to increase both its passenger capacity and its range. The versatility of Isar Aerospace's launch offering towards specific planes and low inclinations, along with the seldom spacevan™ performances, will allow Exotrail to deliver passengers' satellites in any plane and any inclination, making new business models available and sustainable. Exotrail's spacedrop™ service also helps launch service providers to extend the range of their accessible missions and optimize the filling ratio of their rocket, to increase both revenues and profitability.

Jean-Luc Maria, CEO of Exotrail, stated: "The contract with Isar Aerospace enables us to consolidate our spacedrop™ service by offering more launch opportunities to customers looking for bespoke and competitive access to LEO and GEO orbits. We are looking forward to these flights and to building a long term, mutually beneficial partnership with Isar Aerospace and our respective customers."

“Exotrail is one of the leading European NewSpace companies – we are delighted to welcome them on-board Spectrum’s flights and thank Exotrail’s team for the trust and confidence it has placed in us. We are proud to further expand our launch manifest and can look on a strong customer record”, says Daniel Metzler, CEO and Co-Founder of Isar Aerospace.

Isar Aerospace underlines yet another expansion of its launch manifest and is cementing its presence as the leading private European launch service provider. Together, the two companies will further deliver on their mission to shape the European NewSpace industry.

### **About Exotrail**

Exotrail is an end-to-end space mobility operator. The company offers customers the capability to define their space mobility need with the spacestudio™ mission analysis software, meet that need with spaceware™ onboard propulsion systems and spacedrop™ in-space mobility services, and operate the solution with the spacetower™ software. This complete mobility offering called mobilityhub™ allows satellites to optimize their deployment, increase their service performance, and reduce space pollution. Exotrail has been incorporated in 2017 and has secured over 20M€ of funding. The company has more than 20 customers in North America, Europe and Asia. Exotrail’s team is expanding quickly and consists, as of today, of +75 passionate people operating out of two locations: Toulouse and Massy (suburb of Paris) in France.

More information: <https://www.exotrail.com/>

### **About Isar Aerospace**

Isar Aerospace, based in Ottobrunn/Munich, develops and builds launch vehicles for transporting small and medium-sized satellites as well as satellite constellations into Earth’s orbit. The company was founded in 2018 as a spin-off from Technical University Munich. Since then, it has grown to more than 300 employees from more than 40 nations with many years of hands-on rocket know-how as well as experience within other high-tech industries. The company is privately financed by former SpaceX VP Bulent Altan as well as world-leading investors including Airbus Ventures, Apeiron, Earlybird, HV Capital, Lakestar, Lombard Odier, Porsche SE, UVC Partners, and Vsquared Ventures.

Find more information via: <https://www.isaraerospace.com/>

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